#### Legislative Oversight Committee Educational and Cultural Subcommittee Meeting Tuesday, February 12, 2019

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## AGENDA

South Carolina House of Representatives



#### Legislative Oversight Committee

EDUCATION AND CULTURAL SUBCOMMITTEE Chairman Joseph H. Jefferson, Jr. The Honorable Neal A. Collins The Honorable Patricia Moore "Pat" Henegan The Honorable Tommy M. Stringer

#### Tuesday, February 12, 2019 9:00 a.m. Room 321-Blatt Building

Pursuant to Committee Rule 6.8, S.C. ETV shall be allowed access for internet streaming whenever technologically feasible.

#### **AGENDA**

#### I. Approval of Minutes

- II. Discussion of study of the Wil Lou Gray Opportunity School
- III. Adjournment

### MEETING MINUTES

Chair Wm. Weston J. Newton

First Vice-Chair: Laurie Slade Funderburk

Micajah P. (Micah) Caskey, IV Neal A. Collins Patricia Moore (Pat) Henegan William M. (Bill) Hixon Jeffrey E. (Jeff) Johnson Marvin R. Pendarvis Tommy M. Stringer Bill Taylor Robert Q. Williams

Jennifer L. Dobson Research Director

Cathy A. Greer Administration Coordinator

#### Legislative Oversight Committee



South Carolina House of Representatives

Post Office Box 11867 Columbia, South Carolina 29211 Telephone: (803) 212-6810 • Fax: (803) 212-6811 Room 228 Blatt Building Gary E. Clary Chandra E. Dillard Lee Hewitt Joseph H. Jefferson, Jr. Mandy Powers Norrell Robert L. Ridgeway, III Edward R. Tallon, Sr. John Taliaferro (Jay) West, IV Chris Wooten

Charles L. Appleby, IV Legal Counsel

Carmen J. McCutcheon Simon Research Analyst/Auditor

Kendra H. Wilkerson Fiscal/Research Analyst

Education and Cultural Subcommittee Thursday, January 31, 2019 Room 321 Blatt Building

#### Archived Video Available

I. Pursuant to House Legislative Oversight Committee Rule 6.8, South Carolina ETV was allowed access for streaming the meeting. You may access an archived video of this meeting by visiting the South Carolina General Assembly's website (http://www.scstatehouse.gov) and clicking on *Committee Postings and Reports*, then under *House Standing Committees* click on *Legislative Oversight*. Then, click on *Video Archives* for a listing of archived videos for the Committee.

#### Attendance

I. The Education and Cultural Subcommittee meeting was called to order by Chairman Joseph H. Jefferson, Jr., Thursday, January 31, 2019, in Room 321 of the Blatt Building. All members, but Representative Henegan, were present for some or all of the meeting.

#### Minutes

I. House Rule 4.5 requires standing committees to prepare and make available to the public the minutes of committee meetings, but the minutes do not have to be verbatim accounts of meetings. It is the practice of the Legislative Oversight Committee to provide minutes for its subcommittee meetings.

II. Representative Tommy Stringer moves to approve the minutes from the Subcommittee's meeting on October 23, 2018. A roll call vote is held, and the motion passes.

Representative Stringer's motion to approve the minutes from the October 23, 2018, meeting:	Yea	Nay	Not Voting: Present	Not Voting: Absent
Neal A Collins			$\checkmark$	
Patricia Moore Henegan				$\checkmark$
Joseph H. Jefferson, Jr.	~			
Tommy Stringer	✓			

#### Discussion of Wil Lou Gray Opportunity School

- I. Chairman Jefferson provides opening comments and states that this is the subcommittee's first meeting with Wil Lou Gray. Further, he explains the purpose of the meeting is to receive an overview of the agency's history, mission, and organizational structure.
- II. Chairman Jefferson swore in the following Wil Lou Gray Opportunity School staff:
  - Pat Smith, Director
  - Shannan Woovis, Executive Assistant
  - Melissa Thurstin, Director of Finance and Human Resources
  - Theresa Trowell, Human Resources Manager
  - Stephanie Morton, Finance Department
  - Scott Gaines, Principal
  - Diane McNinch, Counseling Department
  - Brenda Arant, Health Director
  - Lettice Glenn, Social Work Director
  - Scott Poovey, Information Technology Director
  - Charlie Abbott, Director of Operations
  - Sarah Russell, Admissions Director
  - Capt. Michael Hamlin, JROTC Senior Instructor
- III. Director Smith and Ms. Thurstin provide testimony about Wil Lou Gray's history, mission, strategic goals, human resources, and financial resources.
- IV. Agency staff respond to Subcommittee member questions about:
  - 1. Wil Lou Gray Board participation

- 2. Student capacity
- 3. Admissions process
- 4. Marketing
- 5. Wil Lou Gray fundraising and foundation
- 6. Methods for following graduate progress
- 7. Partnership with Lexington School District 2
- 8. Board training

#### Adjournment

I. There being no further business, the meeting is adjourned.

### STUDY TIMELINE

#### Legislative Oversight Committee Actions

- May 3, 2018 Prioritizes the agency for study
- May 9, 2018 Provides the agency with notice about the oversight process
- July 17 August 20, 2018 Solicits input from the public about the agency in the form of an online survey
- January 14, 2019 Holds Meeting 1 to obtain public input about the agency

#### Education and Cultural Subcommittee Actions

- January 31, 2019 Holds **Meeting 2** with the agency to receive an overview of the agency's history, mission, organization, products, and services
- February 12, 2019 Holds Meeting 3 with the agency

#### Wil Lou Gray Opportunity School Actions

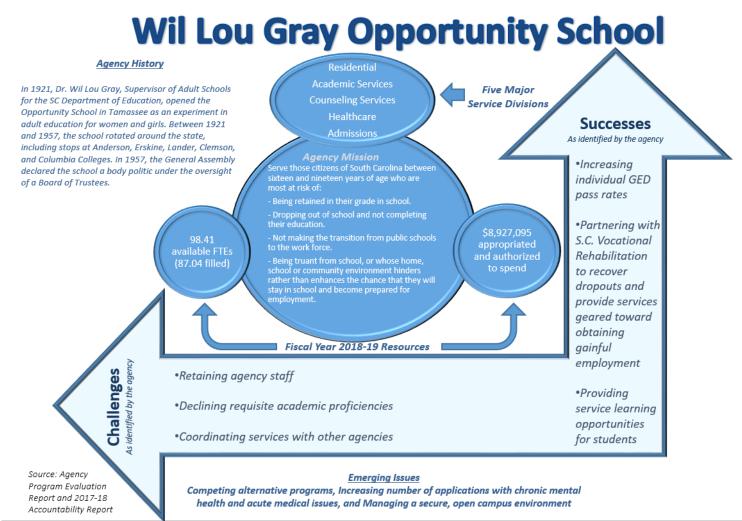
- March 11, 2015- Submits its Annual Restructuring and Seven-Year Plan Report
- January 11, 2016- Submits its 2016 Annual Restructuring Report
- September 2016- Submits its FY 2015-16 Accountability Report/Annual Restructuring Report
- September 2017 Submits its FY 2016-17 Accountability Report/Annual Restructuring Report
- September 2018 Submits it FY 2017-18 Accountability Report/Annual Restructuring Report
- November 11, 2018 Submits its Program Evaluation Report
- January TBD 2019- Meets with and responds to Subcommittee inquiries

#### **Public's Actions**

- July 17 August 20, 2018 Provides input about the agency via an online public survey
- January 14, 2019 Provides testimony at public input meeting

#### AGENCY OVERVIEW

#### Snapshot



### AGENCY PRESENTATION





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# Enrollment



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# Mission

The Wil Lou Gray Opportunity School exists to serve those citizens of South Carolina between the ages of sixteen and nineteen who are most at risk of:

1. Being retained in their grade in school.

- 2. Dropping out of school and not completing their education.
- 3. Not making the transition from public schools to the work force.

4. Being truant from school, or whose home, school or community environment hinders rather than enhances the chance that they will stay in school and become prepared for employment.



# Vision

In keeping with the vision of the Wil Lou Gray Opportunity School, the Admissions Department is responsible for enrolling the "at-risk" students who desire to become productive and employable young adults in South Carolina.



# **Admissions Policy**

The Wil Lou Gray Opportunity School does not discriminate on the basis of race, color, religion, national origin, age, sex, or disability in admission to, treatment in, or employment in its programs and activities.



# **Admissions Department**

# Sarah Russell

Director

Sonya White

Administrative Assistant

## Tiffany Ulmer

Administrative Assistant Marketing

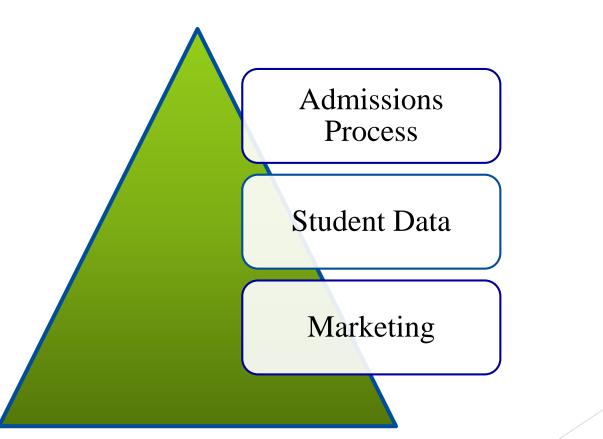
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## **Resources Available Per Appropriations Act**

Organization	<b>Budget for 2018-2019</b>	Number of FTE's
Admissions	\$154,794	2.5
Recruiting	\$275,287	.5



The **Enrollment** goal is achieved through the use of three main strategies necessary to maintain a strong and continuous flow of applications:



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In keeping with the mission of The Opportunity School, it is the sole responsibility of the Admissions Department to enroll students who qualify for the program. The Admissions Process is the first step each student takes in order to become a possible candidate, so it is very important that the application flows both efficiently and effectively for all. Ð



## InfoSnap

- InfoSnap is an applicant tracking system affiliated with the parent company PowerSchool.
- ► This tool is utilized by many districts throughout South Carolina.
- This program assists in stream-lining all applicant data at Wil Lou Gray.
- ▶ We went live with this new on-line application feature on January 2017.



## Records

Requesting and reviewing all records for each student.

- Academic transcripts
- Disciplinary records
- Special Education records
- ► Legal
- ► Medical records, if needed



## Interview

- On-site interview
- Webcam interviews, one-way recorded interview for those with transportation conflicts.





## **Enrollment Decision**

Criteria

- Academic Level (attendance, grades and earned credits.)
- Interview presentation
- Discipline and/or Legal involvement
  - Extreme criminal background requires further evaluation
    - Criminal sexual conduct
    - Felonies
- Ability to conform to school environment (quasi-military structure and rigorous GED curriculum).
- Level of interest
- Parental support (mandatory pass dates and emotional support).



# Student Data

The Admissions Department uses the data collected from the application and program completion to assist in current and future enrollment at Wil Lou Gray. Using the data captured on both the Admissions Profile and student application allows for a more specific marketing plan for future enrollment. S E



# Student Data

## **Admissions Profiling**

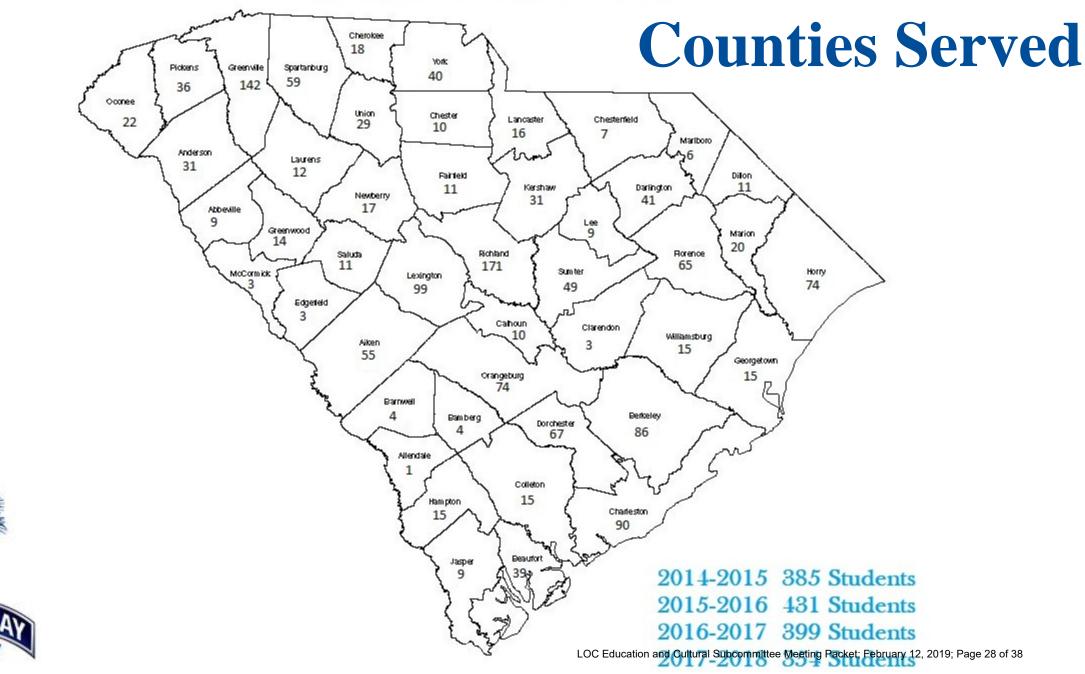
- Applications Received
- Students Accepted
- Students Enrolled
- Student Completions
- GED Numbers

## **Student Application**

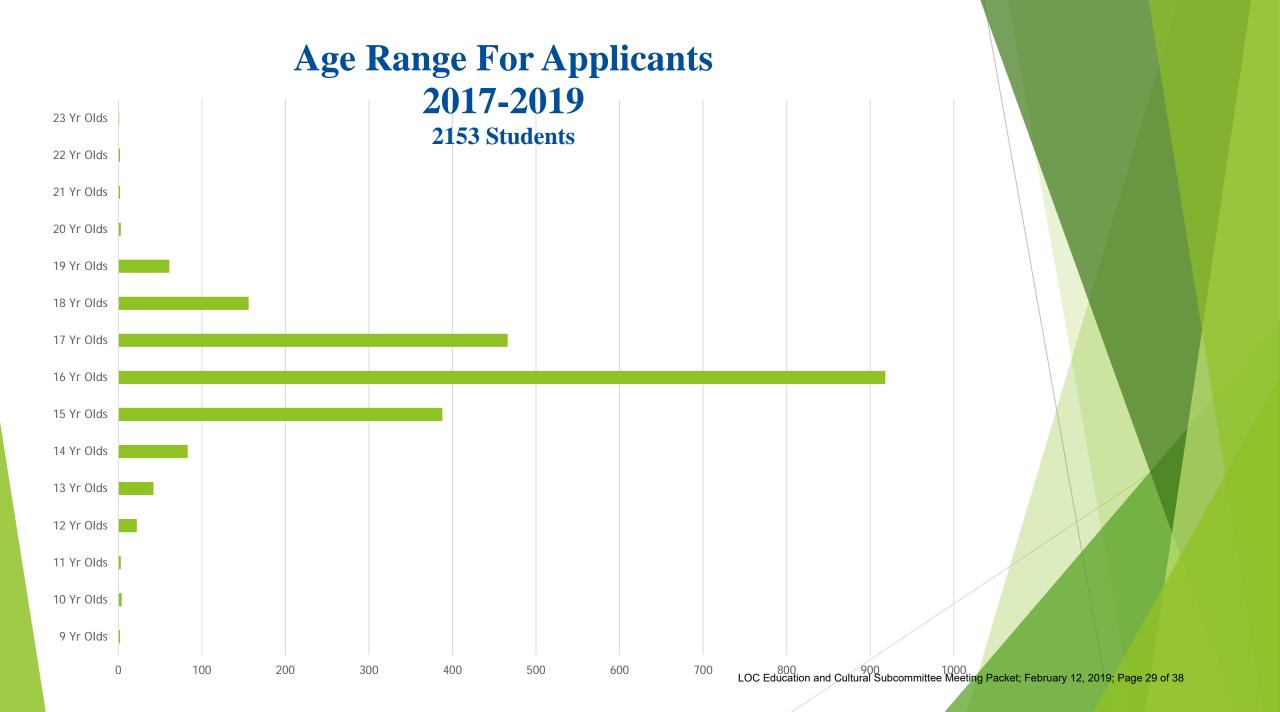
- Gender
- ► Race
- ► County
- ► Age
- Previous School District
- Referral Source

## **Admissions Profile**

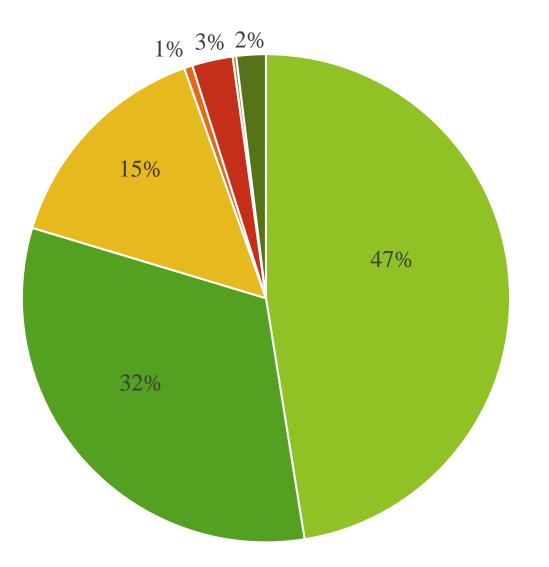
	Applications Received	Accepted	Enrolled	Completed Program	GED
2014-2015	966	463	385	292	155
2015-2016	1342	527	431	303	192
2016-2017	1229	479	399	290	201
2017-2018	1013	414	354	268	194

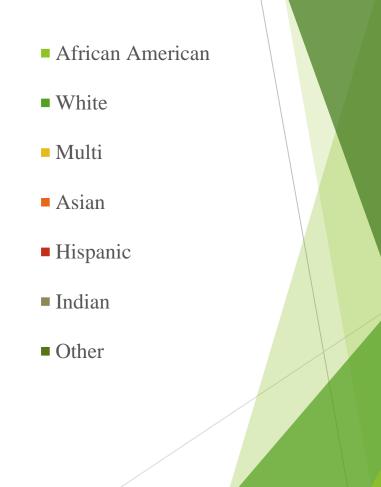




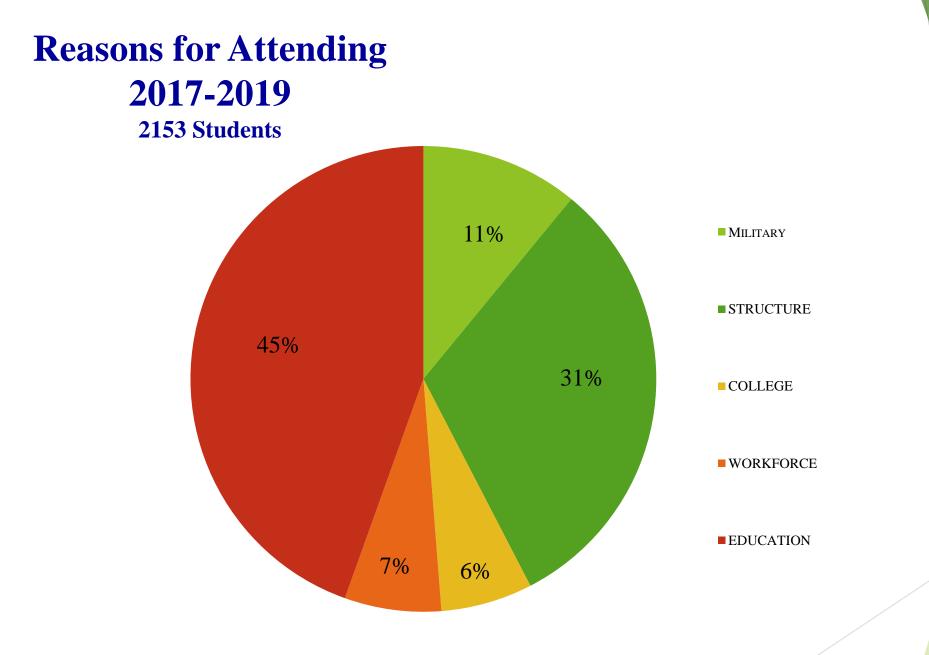


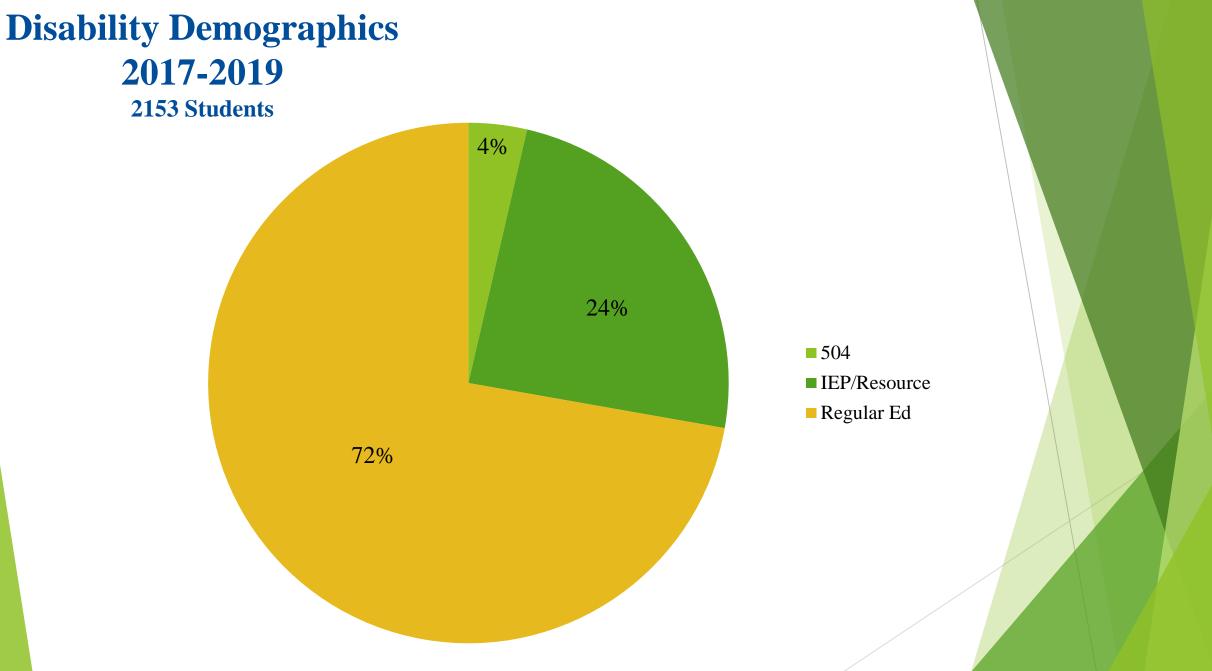
## Race Demographics 2017-2019 2153 Students





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## **Gender Demographics** 2017-2019 2153 Students 80% 70% 74% 60% 50% 40% 30% 26% 20% 10% 0%

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## Marketing

The Admissions Department uses the data collected from the application and program completion to assist in the overall marketing strategy. Information received from the application regarding referrals to The Opportunity School has been the most effective tool in placement of billboards, radio advertisements and direct presentations. As our school offers three 14-week sessions per year, it is imperative that our marketing strategy remain updated so all "at-risk" youth of South Carolina are aware of the Wil Lou Gray Opportunity School.



## Marketing

## Update marketing material

- Brochures
- Website
- ► Facebook
- LinkedIn
- Tour Video
- Orientation Video

## **Attend and Exhibit at Conferences**

- Palmetto State School Counselors Association
- South Carolina Association of School Administrators
- South Carolina School Counselors Association



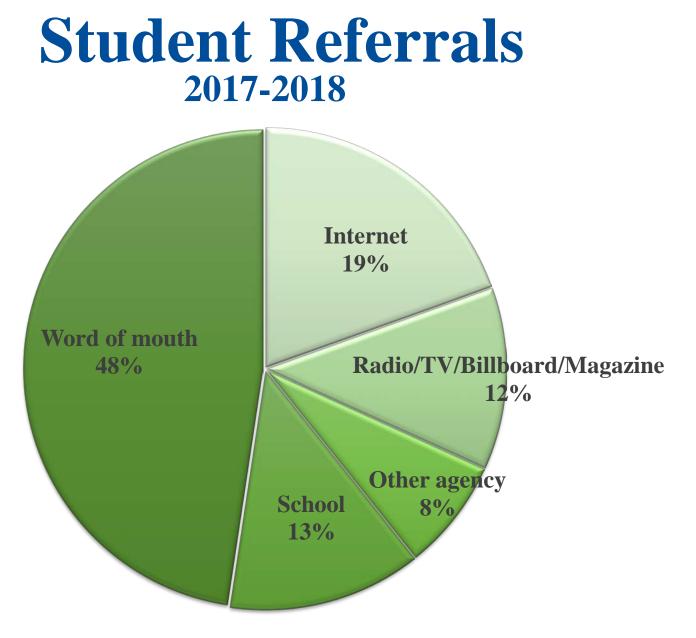
# Marketing

## School and agency connection presentations

- South Carolina Department of Vocational Rehabilitation
  South Carolina Department of Juvenile Justice
- State-Wide Attendance Supervisors
  South Carolina School Districts
- South Carolina Department of Social Services

## **Mass Mailers**

- Word of Mouth
- **County Profile**





Legislative Oversight Committee



South Carolina House of Representatives

### **Committee Mission**

Determine if agency laws and programs are being implemented and carried out in accordance with the intent of the General Assembly and whether they should be continued, curtailed or eliminated. Inform the public about state agencies.

Website:	http://www.scstatehouse.gov/CommitteeInfo/
	HouseLegislativeOversightCommittee.php
Phone Number:	803-212-6810
Email Address:	HCommLegOv@schouse.gov
Location:	Blatt Building, Room 228

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